CHART 5: SUBSCRIBER BILLS - LOCAL SERVICE AND INTRALATA TOLL REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill with intraLATA (or equivalent) to

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from local service bills.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from intraLATA (or equivalent) toll services.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from total bills for local service and intraLATA (or equivalent) toll services (i.e., sum of column C and column D).

In Column F, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column G, please specify the total number of switched party lines for all residential subscriber bills in each category.

		Chart 5a. Re	sidential Su	bscriber Bills				
	A		8	С	D	E	F	G
59	Less than \$ 10.00			T				
60	Greater than or equal to \$ 10.00 but less than \$ 20.00			<u> </u>	 	 	 	
61	Greater than or equal to \$ 20.00 but less than \$ 30.00		······································		1	1		
62	Greater than or equal to \$ 30.00 but less than \$ 40.00							
63	Greater than or equal to \$ 40.00 but less than \$ 50.00							
64	Greater than or equal to \$ 50.00 and less than \$ 100.00							
65	Greater than or equal to \$100.00							
66	Total							
		5b. Single-L	ine Busines	s Subscriber	Bills	<u> </u>		
		5b. Single-L	ine Busines	s Subscriber	Bills C		I E	F
	Chart	5b. Single-L	ine Busines			D	E	F
	Chart	5b. Single-L	ine Busines			D	E	F
	Chart	5b. Single-L	ine Busines			D	E	F
	Chart	5b. Single-L	ine Busines			D	E	F
	Chart	5b. Single-L	ine Busines			D	E	F
66	Chart	5b. Single-L	ine Busines			D	E	F
66	Chart A Less than \$ 10.00	5b. Single-L	ine Busines			D	E	F
66 67 68	Chart A	5b. Single-L	ine Busines			D	E	F
66 67 68 69	Less than \$ 10.00 Greater than or equal to \$ 10.00 but less than \$ 20.00	5b. Single-L	ine Busines			D	E	F
66 67 68 69	Less than \$ 10.00 Greater than or equal to \$ 10.00 but less than \$ 20.00 Greater than or equal to \$ 20.00 but less than \$ 30.00	5b. Single-L	ine Busines			D	E	F
66 67 68 69 70	Chart A Less than \$ 10.00 Greater than or equal to \$ 10.00 but less than \$ 20.00 Greater than or equal to \$ 20.00 but less than \$ 30.00 Greater than or equal to \$ 30.00 but less than \$ 40.00	5b. Single-L	ine Busines			D	E	F
66 67 68 69 70 71 72	Chart A Less than \$ 10.00 Greater than or equal to \$ 10.00 but less than \$ 20.00 Greater than or equal to \$ 20.00 but less than \$ 30.00 Greater than or equal to \$ 30.00 but less than \$ 40.00 Greater than or equal to \$ 40.00 but less than \$ 50.00	5b. Single-L	ine Busines			D	E	F

	Chart 5c. Multi-Line Business Subscriber Bills							
	A	8	C	D	ΙE	F		
75	Less than \$ 100.00			<u></u>				
76	Greater than or equal to \$ 10.00 but less than \$ 20.00							
77	Greater than or equal to \$ 200.00 but less than \$ 300.00							
78	Greater than or equal to \$ 300.00 but less than \$ 400.00							
79	Greater than or equal to \$ 400.00 but less than \$ 500.00							
80	Greater than or equal to \$ 500.00 and less than \$ 1000.00							
81	Greater than or equal to \$1000.00							
82	Total							

Footnotes

No.			
1	Revenues from taxes and surcharges included in total revenues from local service bills.	2, 7, 12 17	С

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	Footnotes (Continued)		
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Approved by OMB 3060-0842

Expires 02/28/1999

Estimated Average Burden Per Response: 250 Hours

Notice to Individuals: Pursuant to Congress's directive in the Telecommunications Act of 1996 that the Commission establish support mechanisms to ensure the delivery of affordable telecommunication service to all Americans, the Commission determined on May 8, 1997 that universal service support for rural, insular, and high cost areas should be based on forward-looking economic costs. As part of the forward-looking economic cost methodology, the Commission determined that it would select two revenue benchmarks to calculate the amount of federal universal service support that eligible nonrural carriers should receive. The data request solicits information from non-rural local exchange carriers to calculate the revenue benchmarks that will determine the level of universal service support. Your response is mandatory. 47 C.F.R. \$5 0.91 and 0.291,

This data request will be used to assist the Commission in implementing the forward-looking economic cost methodology used to estimate the amount of universal service support that will be provided to eligible non-rural carriers beginning July 1, 1999.

An agency may not conduct or aponsor and a person is not required to respond to a collection of information unless it displays a currently valid control number. The control number assigned to this collection is 3060-0842.

We have estimated that each response to this collection of information will take, on average, 250 hours. Our estimate includes the time to read the instructions, look through existing records, gather and maintain the required data, and actually complete and review the form or response. If you have any comments on this estimate, or how we can improve the collection and reduce the burden it causes you, please write the Federal Communications Commission, AMD-PERM, Washington, D.C. 20554, Paperwork Reduction Project (3060-0842). We also will accept your comments via the Internet if you send them to iboley@icc.gov. Please DO NOT SEND COMPLETED RESPONSES TO THIS ADDRESS.

CERTIFICATION

I certify that I have been designated by the Company to attest to the accuracy of the information contained herein and that I have examined the foregoing and that to the best of my knowledge, information, and belief, all statements of fact contained in this report are an accurate statement of the affairs of the respondent with respect to the data and information set forth herein.

Page 1

Signature:

Printed Name: Daniel L. Harris

Telephone Number: 215-963-6875

Position: Director

Study Area: 1996: DC, DE, MD, NJ, PA, VA, WV

1997: DC, DE, MD, NJ, PA, VA, WV

1998: DC, DE, MA, MD, ME, NH, NJ, NY, RI

VA, VT, WV

Holding Company and Code:

REVENUE BENCHMARK DATA REQUEST

We seek the following data to assist the Commission in developing residential and business revenue benchmarks for the federal methodology adopted in the *Universal Service Order* of May 8, 1997, that will help determine the level of high cost support non-rural carriers will receive beginning July 1, 1999. Because of the importance of the requested information in developing the revenue benchmarks, we ask that you perform a special study, in certain instances, if such a study is necessary to provide the specified information.

In Charts 1, 4, and 5 below, we ask for information about charges on the bills of your residential, single-line business, and multi-line business subscribers. Chart 1 asks for info

Instructions:

- (1) Please use a different set of charts for each of your study areas.
- (2) Please note that we seek, whenever possible, only the revenues that you have billed, not the revenues that you have collected. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues.
- (3) Please note that we ask for total revenues from local service bills, including taxes and surcharges. If you do not include taxes in the calculation of total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges. Please indicate, in a footnote, if taxes are not included in the totals.
- (4) If you use footnotes, please explain the footnotes and identify the appropriate row and column on the page provided at the end of this document.
- (5) Please pay close attention to how we have defined terms, and contact Katie King or Bob Loube at 202-418-7400 if you have questions.
- (6) Please fill in only the shaded cells. Do not move or create cells, rows, or columns.
- (7) Note that some cells may be formatted to accept only responses provided in a certain format. Please comply with these constraints and do not adjust the formatting.

 Unless otherwise specified, please enter numbers in thousands. For example, please indicate five thousand dollars by entering only "5," rather than "5000." Do not include dollar signs, which will be added automatically, or digits after the decimal place, which will not be accepted in the cells. Some cell headings, such as those for numbers of bills in Charts 4 and 5, will specify that whole numbers with all necessary digits should be entered.
- (8) Note that we require you to file both paper and electronic copies of the completed spreadsheets. The paper copies must be signed on the previous page by an authorized representative of the company. Please see the filing procedures in the Order, DA-98-xxx, at paragraphs 7-12.
- (9) Responses to this data request are due October 6, 1998.

If you believe that your data should be withheld from the public file, please note that you must submit a request for confidential treatment of your data, consistent with section 0.459 of the Commission's rules, that includes your reasons for withholding your data, and facts upon which those reasons are based. 47 C.F.R. §47 0.459. Labeling disks or papers "Confidential" is <u>not</u> sufficient to request that your data be treated as confidential. Please see the filing procedures in the Order, DA 98-1576, at paragraph 8.

CHART 1: SUBSCRIBER BILLS DATA FOR 1996, 1997, and the 1st Quarter of 1998	
Please provide the following data:	
For each class of subscribers bills (residential, single-line business, and multi-line business), please provide the total annual revenues for the years 1996 and 1997, and total qua	
A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges	
For Column B, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1995, March 31, 1996, June 30, 1996, September 30, 1996, and December 31, 1996.	
For Column C, please calculate the average number of switched lines in the same manner.	
For Column D, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1997 and the last day of each month in the first quarter of 1998.	

	A	В	C	D
	Residential subscriper bins			
1	Total revenues from local service bills			\$23,071
2	Total revenues from taxes and surcharges			NA
3	Total revenues from intraLATA toll charges			\$354
4	Total number of local service bills			272
5	Average number of switched lines for which a federal SLC is charged			296
	Α	В	C	D
	Single-line business subscriber on a			
6	Total revenues from local service bills			\$360
7	Total revenues from taxes and surcharges			NA
8	Total revenues from intraLATA toll charges			\$4
9	Total number of local service bills			21
10	Average number of switched lines for which a federal SLC is charged			4
	A	В	C	D
	Mar the business subscience and			
11	Total revenues from local service bills			\$44,639
12	Total revenues from taxes and surcharges			NA
13	Total revenues from intraLATA toll charges			\$528
14	Total number of local service bills			26
15	Average number of switched lines for which a federal SLC is charged			593
	Α	В	С	D
	All Subscriber brok			
16	Total revenues from local service bills			\$68,070
17	Total revenues from taxes and surcharges			NA
18	Total revenues from intraLATA toll charges			\$886
19	Total number of local service bills			319
20	Average number of switched lines for which a federal SLC is charged			894

CHART 2: INTERSTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total interstate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, i.e., presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total interstate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine the total number of interstate switched originating and terminating access minutes. In addition to total interstate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	В	С	D	E	F
21	Flat-rated charges to IXCs based on number of presubscribed lines	\$170	\$2	\$558	\$729	
22	Per-minute charges	\$ 673	\$ 45	\$1,255	\$1,972	241,160
23	Per-call charges	\$33	\$2	\$ 62	\$97	22,000
24	Other IXC carrier-to-carrier flat-rated charges (excluding special access and IXC flat-rated charges based on number of presubscribed lines)				\$736	
- or			40.040		70.075	
25	Originating Minutes	 	48,643	3,114	79,075	130,832
26	Terminating Minutes	 	33,805	2,350	74,174	110,328
27	Average Lines In Service	 	296	4	594	

CHART 3: INTRASTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total intrastate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, such as, presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total intrastate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine total number of intrastate switched originating and terminating access minutes. In addition to total

	A	В	С	. D	E	F
	Flat-rated charges to IXCs based on number of					1
28	presubscribed lines	\$0	\$0	\$0	\$0	
29	Per-minute charges	\$0	\$0	\$0	\$0	Ō
30	Per-call charges	\$0	\$0	\$0	\$0	0
31	Other IXC carrier-to-carrier flat-rated charges (excluding special access and IXC flat-rated charges based on number of presubscribed lines)				\$ 0	
32	Originating Minutes		0	0	0	0
33	Terminating Minutes		0	0	0	0
34	Average Lines In Service		296	4	594	

CHART 4: SUBSCRIBER BILLS -- LOCAL SERVICE REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill falls based on the total local service charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill. Please note that the dollar amount categories in Column A for multi-line business service bills are increased by a factor of ten.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from flat monthly charges, extended area service charges, local usage charges, local mileage and zone charges, Federal and State SLCs, and second line charges.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from discretionary charges such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features. Please exclude charges for non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from taxes, surcharges, and other mandatory charges such as 911 charges, state universal service charges, and TRS charges. If taxes are not included in column F, do not include taxes in Column E, please indicate in a footnote and in a separate document that taxes are not included in the totals.

In Column F, please specify the total revenue received from all residential subscriber bills in each category from local service charges (i.e., sum of columns C, D and E).

In Column G, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column H, please specify the total number of switched party lines for all residential subscriber bills in each category.

	СН	ART 4a. RESI	DENTIAL SUE	SCRIBER BI	LLS			
	A	В	С	D	E	F	G	Н
			1100			- nember 1863 (Alexandressee		
35	Less than \$ 10.00	12,371	41	19	NA.		12	0
36	Greater than or equal to \$ 10.00 but less than \$ 20.00	87,553	1,214	151	NA.	1,365	88	0
37	Greater than or equal to \$ 20.00 but less than \$ 30.00	93,380	1,609	709	NA	2,318	98	0
38	Greater than or equal to \$ 30.00 but less than \$ 40.00	61,577	1,183	902	NA	2,085	71	0
39	Greater than or equal to \$ 40.00 but less than \$ 50.00	8,754	245	140	NA	385	15	0
40	Greater than or equal to \$ 50.00 and less than \$ 100.00	5,407	203	124	NA NA	326	12	0
41	Greater than or equal to \$100.00	111	11	3	NA	15	1	0
42	Total	269,153	4,506	2,049	NA NA	6,555	297	0
42		269,153 b. SINGLE-LI I	······································	<u> </u>	L	6,555	297	0
42		L	······································	<u> </u>	L	6,555 E		0
42	CHART 4	L	NE BUSINES	S SUBSCRIBE	R BILLS			
42	CHART 4	L	NE BUSINES	S SUBSCRIBE	R BILLS			
42	CHART 4	L	NE BUSINES	S SUBSCRIBE	R BILLS			
	CHART 4	L	NE BUSINESS B	S SUBSCRIBE C	ER BILLS D	E	F	G
43	CHART 4 A Less than \$ 10.00	L	NE BUSINESS B 428	S SUBSCRIBE C	D D	E NA	F 0	G
43	CHART 4 A Less than \$ 10.00 Greater than or equal to \$ 10.00 but less than \$ 20.00	L	B 428 9,575	C C 0 130	D D 0 28	E NA NA	F 0 158	G 0 8
43 44 45	CHART 4 A Less than \$ 10.00 Greater than or equal to \$ 10.00 but less than \$ 20.00 Greater than or equal to \$ 20.00 but less than \$ 30.00	L	428 9,575 4,624	C 0 130 90	0 28 23	E NA NA NA	0 158 112	G 0 8 4
43 44 45 46	CHART 4 A Less than \$ 10.00 Greater than or equal to \$ 10.00 but less than \$ 20.00 Greater than or equal to \$ 20.00 but less than \$ 30.00 Greater than or equal to \$ 30.00 but less than \$ 40.00	L	428 9,575 4,624 2,446	0 130 90 64	0 28 23 20	E NA NA NA	0 158 112 84	G 0 8 4
43 44 45 46 47	A Less than \$ 10.00 Greater than or equal to \$ 10.00 but less than \$ 20.00 Greater than or equal to \$ 20.00 but less than \$ 30.00 Greater than or equal to \$ 30.00 but less than \$ 40.00 Greater than or equal to \$ 40.00 but less than \$ 50.00	L	428 9,575 4,624 2,446 1,386	0 130 90 64 50	0 28 23 20 12	E NA NA NA NA	0 158 112 84 62	G 0 8 4 2

	CHART 4c. MULT	I-LINE BUSINESS	SUBSCRIBE	R BILLS			
	A	В	С	D	E	F	G
		- CO		-			
51	Less than \$ 100.00	13,191	659	53	NA	712	34
52	Greater than or equal to \$ 100.00 but less than \$ 200.00	6,378	864	40	NA	904	35
53	Greater than or equal to \$ 200.00 but less than \$ 300.00	2,452	576	22	NA	597	23
54	Greater than or equal to \$ 300.00 but less than \$ 400.00	1,196	398	15	NA	413	16
55	Greater than or equal to \$ 400.00 but less than \$ 500.00	734	317	10	NA	328	12
56	Greater than or equal to \$ 500.00 and less than \$ 1000.00	1,531	1,026	35	NA	1,061	37
57	Greater than or equal to \$1000.00	1,411	5,458	294	NA	5,752	242
58	Total	26,893	9,298	468	NA	9,767	399

CHART 5: SUBSCRIBER BILLS - LOCAL SERVICE AND INTRALATA TOLL REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill with intraLATA (or equivalent) to

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from local service bills.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from intraLATA (or equivalent) toll services.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from total bills for local service and intraLATA (or equivalent) toll services (i.e., sum of column C and column D).

In Column F, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column G, please specify the total number of switched party lines for all residential subscriber bills in each category.

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	Chart 5	ia. Residential Su	bscriber Bills				
	A	В	С	Q	E	F	G
59	Less than \$ 10.00					1	7
60	Greater than or equal to \$ 10.00 but less than \$ 20.00		+	 		 	
61	Greater than or equal to \$ 20.00 but less than \$ 30.00		 	 		 	
62	Greater than or equal to \$ 30.00 but less than \$ 40.00		+	†		 	
63	Greater than or equal to \$ 40.00 but less than \$ 50.00		 			 	
64	Greater than or equal to \$ 50.00 and less than \$ 100.00		 	 			
65	Greater than or equal to \$100.00		<u> </u>				†
66	Total			<u> </u>	1	 	1
	Chart Eh Ch						
	Chart SD, Sir	ngle-Line Busines	s Subscriber	Bills			
	A Chart 50, 31	ngle-Line Busines		Bills C	D	Ε	F
		ngle-Line Busines	s Subscriber B		D	E	F
		gle-Line Busines			D	E	F
		gle-Line Busines			D	E	F
		ngle-Line Busines			D	E	F
		gle-Line Busines			D	E	F
67		gle-Line Busines			D	E	F
	A	ngle-Line Busines			D	E	F
68	A Less than \$ 10.00	ngle-Line Busines			D	E	F
68 69	Less than \$ 10.00 Greater than or equal to \$ 10.00 but less than \$ 20.00	ngle-Line Busines			D	E	F
68 69 70 71	Less than \$ 10.00 Greater than or equal to \$ 10.00 but less than \$ 20.00 Greater than or equal to \$ 20.00 but less than \$ 30.00 Greater than or equal to \$ 30.00 but less than \$ 40.00 Greater than or equal to \$ 40.00 but less than \$ 50.00	ngle-Line Busines			D	E	F
68 69 70 71 72	Less than \$ 10.00 Greater than or equal to \$ 10.00 but less than \$ 20.00 Greater than or equal to \$ 20.00 but less than \$ 30.00 Greater than or equal to \$ 30.00 but less than \$ 40.00 Greater than or equal to \$ 40.00 but less than \$ 50.00 Greater than or equal to \$ 50.00 and less than \$ 100.00	ngle-Line Busines			D	E	F
71 72	Less than \$ 10.00 Greater than or equal to \$ 10.00 but less than \$ 20.00 Greater than or equal to \$ 20.00 but less than \$ 30.00 Greater than or equal to \$ 30.00 but less than \$ 40.00 Greater than or equal to \$ 40.00 but less than \$ 50.00	ngle-Line Busines			D	E	F

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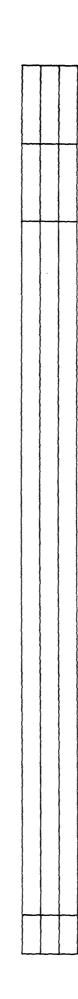
	Chart	5c. Multi-Line Busin	ess Subscriber	Bills			
	A		8	C	D	E	F
75	Less than \$ 100.00						
76	Greater than or equal to \$ 10.00 but less than \$ 20.00						
77	Greater than or equal to \$ 200.00 but less than \$ 300.00						
78	Greater than or equal to \$ 300.00 but less than \$ 400.00						
79	Greater than or equal to \$ 400.00 but less than \$ 500.00						
80	Greater than or equal to \$ 500.00 and less than \$ 1000.00						
81	Greater than or equal to \$1000.00						
82	Total		······································	· · · · · · · · · · · · · · · · · · ·			

Footnotes

No.	1 (A) A)		
1	Total revenues from surcharges and taxes included in total revenues from local service bills	2, 7, 12, 17	D
2	Total revenues from taxes, surcharges, etc. included in total revenues	35-42, 43- 50, 51-58	E
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	Footnotes (Continued)		
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Approved by OMB

3060-0842

Expires 02/28/1999

Estimated Average Burden Per Response: 250 Hours

Notice to Individuals: Pursuant to Congress's directive in the Telecommunications Act of 1996 that the Commission establish support mechanisms to ensure the delivery of affordable telecommunication service to all Americans, the Commission determined on May 8, 1997 that universal service support for rural, insular, and high cost areas should be based on forward-looking economic costs. As part of the forward-looking economic cost methodology, the Commission determined that it would select two revenue benchmarks to calculate the amount of federal universal service support that eligible nonrural carriers should receive. The data request solicits information from non-rural local exchange carriers to calculate the revenue benchmarks that will determine the level of universal service support. Your response is mandatory. 47 C.F.R. \$\$ 0.91 and 0.291.

This data request will be used to assist the Commission in implementing the forward-looking economic cost methodology used to estimate the amount of universal service support that will be provided to eligible non-rural carriers beginning July 1, 1999.

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We have estimated that each response to this collection of information will take, on average, 250 hours. Our estimate includes the time to read the instructions, look through existing records, gather and maintain the required data, and actually complete and review the form or response. If you have any comments on this estimate, or how we can improve the collection and reduce the burden it causes you, please write the Federal Communications Commission, AMD-PERM, Washington, D.C., 20554, Paperwork Reduction Project (3060-0842). We also will accept your comments via the Internet if you send them to iboley@icc.gov. Please DO NOT SEND COMPLETED RESPONSES TO THIS ADDRESS.

### CERTIFICATION

I certify that I have been designated by the Company to attest to the accuracy of the information contained herein and that I have examined the foregoing and that to the best of my knowledge, information, and belief, all statements of fact contained in this report are an accurate statement of the affairs of the respondent with respect to the data and information set forth herein.

Printed Name: Daniel L. Harris

Telephone Number: 215-963-6875

Position: Director

Holding Company and Code:

Study Area: 1996: DC, DE, MD, NJ, PA, VA, WV

1997: DC, DE, MD, NJ, PA, VA, WV

1998: DC, DE, MA, MD, ME, NH, NJ, NY, RI

VA, VT, WV

### REVENUE BENCHMARK DATA REQUEST

We seek the following data to assist the Commission in developing residential and business revenue benchmarks for the federal methodology adopted in the Universal Service Order of May 8, 1997, that will help determine the level of high cost support non-rural carriers will receive beginning July 1, 1999. Because of the importance of the requested information in developing the revenue benchmarks, we ask that you perform a special study, in certain instances, if such a study is necessary to provide the specified information.

In Charts 1, 4, and 5 below, we ask for information about charges on the bills of your residential, single-line business, and multi-line business subscribers. Chart 1 asks for info

#### Instructions:

- (1) Please use a different set of charts for each of your study areas.
- (2) Please note that we seek, whenever possible, only the revenues that you have billed, not the revenues that you have collected. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues.
- (3) Please note that we ask for total revenues from local service bills, including taxes and surcharges. If you do not include taxes in the calculation of total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges. Please indicate, in a footnote, if taxes are not included in the totals.
- (4) If you use footnotes, please explain the footnotes and identify the appropriate row and column on the page provided at the end of this document.
- (5) Please pay close attention to how we have defined terms, and contact Katie King or Bob Loube at 202-418-7400 if you have questions.
- (6) Please fill in only the shaded cells. Do not move or create cells, rows, or columns.
- (7) Note that some cells may be formatted to accept only responses provided in a certain format. Please comply with these constraints and do not adjust the formatting.

  Unless otherwise specified, please enter numbers in thousands. For example, please indicate five thousand dollars by entering only "5," rather than "5000." Do not include dollar signs, which will be added automatically, or digits after the decimal place, which will not be accepted in the cells. Some cell headings, such as those for numbers of bills in Charts 4 and 5, will specify that whole numbers with all necessary digits should be entered.
- (8) Note that we require you to file both paper and electronic copies of the completed spreadsheets. The paper copies must be signed on the previous page by an authorized representative of the company. Please see the filing procedures in the Order, DA-98-xxx, at paragraphs 7-12.
- (9) Responses to this data request are due October 6, 1998.

If you believe that your data should be withheld from the public file, please note that you must submit a request for confidential treatment of your data, consistent with section 0.459 of the Commission's rules, that includes your reasons for withholding your data, and facts upon which those reasons are based. 47 C.F.R. §47 0.459. Labeling disks or papers "Confidential" is not sufficient to request that your data be treated as confidential. Please see the filing procedures in the Order, DA 98-1576, at paragraph 8.

CHART 1: SUBSCRIBER BILLS DATA FOR 1996, 1997, and the 1st Quarter of 1998	$\overline{\rceil}$				
Please provide the following data:					
For each class of subscribers bills (residential, single-line business, and multi-line business), please provide the total annual revenues for the years 1996 and 1997, and total quality	а				
A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charge	s				
For Column B, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1995, March 31, 1996, June 30, 1996, September 30, 1996, and December 31, 1996.					
For Column C, please calculate the average number of switched lines in the same manner.					
r Column D, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers  December 31, 1997 and the last day of each month in the first quarter of 1998.					

	A	В	С	D
	Residential subscriber bills			
1	Total revenues from local service bills	\$78,202		
2	Total revenues from taxes and surcharges	NA		
3	Total revenues from intraLATA toll charges	\$18,281		
4	Total number of local service bills	297		
5	Average number of switched lines for which a federal SLC is charged	318		
	A	В	С	D
	Single-line billurilless subscriber bills			
6	Total revenues from local service bills	\$4,586		
7	Total revenues from taxes and surcharges	NA		
8	Total revenues from intraLATA toll charges	<b>\$</b> 692		
9	Total number of local service bills	20		
10	Average number of switched lines for which a federal SLC is charged	13		
	A	В	С	D
	Multi-fine his news substituer bus			
11	Total revenues from local service bills	<b>\$</b> 55,754		
12	Total revenues from taxes and surcharges	NA		
13	Total revenues from intraLATA toll charges	\$8,408		
14	Total number of local service bills	15		
15	Average number of switched lines for which a federal SLC is charged	153		
	Α	В	С	D
	Adisobsurpertuis			
16	Total revenues from local service bills	\$138,542		
17	Total revenues from taxes and surcharges	NA		
18	Total revenues from intraLATA toll charges	\$27,381		
19	Total number of local service bills	332		
20	Average number of switched lines for which a federal SLC is charged	484		